



Our client is a multinational logistics software company with more than 1,000 employees and operations worldwide. The cloud-based transportation sourcing and management platform enable the most experienced network of shippers, suppliers, retailers, goods recipients and carriers in the world. To support their strong growth they are looking for a

Sales Executive (m/f/d) Germany / Chemical & Steel

You are ready if you have...

- ✓ more than 5 years of experience in B2B Sales of complex solutions
- ✓ an excellent understanding of Logistics / Supply Chain solutions and/or services
- ✓ a hunter mindset, experienced in acquisition of new customers, preferably in the Chemical & Steel industry
- ✓ the ability to work both, independently and as part of an international team
- ✓ growth mindset, high self-motivation and dedication
- ✓ Native **German** and fluent **English** language skills, any additional language is a plus

Our client is ready and waiting with...

- ✓ the opportunity to sell web-based SaaS solutions to new clients
- ✓ an exciting and extraordinary team spirit
- ✓ the chance to grow professionally
- ✓ the opportunity to drive important changes and be part of a great transformation journey together with your customer

...and the opportunity to transform into

- ✓ a top initiator of new business and collaborate with the top players on the market
- ✓ an excellent developer of new sales opportunities

Interessierte Kandidaten senden ihre Bewerbungsunterlagen unter Angabe der frühest möglichen Verfügbarkeit und der Gehaltsvorstellung per e-mail an Bewerbung@logistik-consultants.de. Für weitere Informationen steht Ihnen Herr Klaus Kothmann telefonisch unter +49 201 8945 364 zur Verfügung.