



Our client is a multinational logistics software company with more than 1,000 employees and operations worldwide. The cloud-based transportation sourcing and management platform enable the most experienced network of shippers, suppliers, retailers, goods recipients and carriers in the world. To support their strong growth they are looking for a

## Sales Executive Retail & FMCG (m/f/d) Benelux

### *Remote*

#### You are ready if you have...

- ✓ at least 5 years working experience in B2B Sales and on top an excellent understanding of complex logistics/transport processes, preferably on top IT SaaS selling experience
- ✓ a hunter mindset, experienced in acquisition of new customers in the Retail / FMCG industry
- ✓ the ability to work both, independently and as part of an international team
- ✓ growth mindset, high self-motivation and dedication
- ✓ Native **Flemish or Dutch** and fluent **English** language skills, any additional language is a plus

#### Our client is ready and waiting with...

- ✓ the opportunity to sell Transporeon's web-based SaaS solutions to new clients, to drive important changes and be part of a great transformation journey together with your customer
- ✓ passionate and enthusiastic colleagues who will help you get onboard and become part of the team
- ✓ a quickly growing team with potential for your professional and personal development
- ✓ an opportunity for a close international collaboration with your colleagues worldwide
- ✓ friendly recruitment process giving you a chance to get to know us as well as show your knowledge and skills

#### and you are located in...

- ✓ Belgium, Netherlands, Luxembourg

Interessierte Kandidaten senden ihre Bewerbungsunterlagen unter Angabe der frühest möglichen Verfügbarkeit und der Gehaltsvorstellung per e-mail an [Bewerbung@logistik-consultants.de](mailto:Bewerbung@logistik-consultants.de). Für weitere Informationen steht Ihnen Herr Klaus Kothmann telefonisch unter +49 201 8945 364 zur Verfügung.